



PGC®

Process Gas Consumers Group



Process Gas Consumers Platform

- Free Market Solutions Are Preferred
- Environmentally Responsible Access to New Drilling Areas to Increase Supply
- Integrated Strategies Are Optimal:
Conservation, Domestic Supply & LNG
- Quick Resolution to Gas Quality Issues

PGC Advocacy

- Natural Gas Policies That Promote:
 - > Competition and free market principles
 - > Open Access to Pipeline Transport
 - > Equitable Responsible / Regulation
 - > Unbundled Rates
 - > Rapid Approval of Interstate Projects

Current

F.E.R.C. / Regulatory Issues

- Interchangeability / Gas Quality
- Clarification of FERC Penalties
- Surcharge Evaluation / Intervention
- Pipeline Rate Case Activity
- Shipper Creditworthiness
- Access To Gas Supply

Industrial End User Challenge !!!!

- Assure Supply Integrity & Delivery
- Justify Supplier Relationships
- Deliver Value to Senior Management
- Identify Short-Mid-Long Strategies

Sr. Mgt. Perception of Gas Industry

- Suppliers Often Indistinguishable
- Few If ANY Mutual Goals w/ End-users
- Price is the Singular Focus
- Indifference to Long Term Viability
- Whipsawed By The Day's Events

The “Big” Questions

- Can we work together ?
- Can the public view be clarified?
- Do options for mutual health exist?



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<http://www.pgcg.com>

