



GREEN VALLEY CHEMICAL

End Users Speak Out

Thursday May 21

GasMart 2009

Chicago, IL

Bill D. Clem, General Manager and CEO



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- GVCC is a cooperative which produces anhydrous ammonia for our forty-one member stockholders to sell to their farmer customers.
- GVCC produces 35,000 to 40,000 tons of ammonia per year.
- GVCC owns two wholly owned subsidiaries:
 - Midwest Carbonic, Inc.
 - Produces 35,000 to 40,000 tons of CO₂ which is then converted to dry ice.
 - Largest user is Omaha Steaks International.
 - Creston Railroad
 - Owns the branch line between the plant and the main line of Burlington Northern Railroad in Creston, Iowa.



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Our Gas Supply:

- GVCC purchases gas on a three-year contract directly from a gas producer and
- transports the gas on its own FTS (Firm Transportation Service) with Natural Gas Pipeline Company, Kinder Morgan.
- GVCC has purchased and transported its own gas since 1985.
- GVCC uses 3,700 to 4,000 MMBtus of gas per day.



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- Questions and Concerns from other small- to mid-sized industrial gas users:
 - How do I manage my costs?
 - What if my plant is behind an LDC that will not work with gas user?
 - How can I find a gas supplier that can handle changes in their gas load?



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- Concerns and Goals for GasMart 2009:
 - 1) Which way are Gas Prices Headed?
 - 2) Will Cap and Trade Legislation Impact Me?
 - 3) Learn more about Risk Management.
 - 4) Meet Gas Suppliers.



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MAY 19-21**

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